



FAULCONER ENERGY

Oil & Gas - Landman

Position Profile:

Falconer Energy, LLC, a well-respected, growing, and privately-owned Texas Oil & Gas Company with over 40 years in the industry, has an opportunity for a skilled Landman in its Tyler, Texas corporate office. The Landman position performs a vital role in the coordination and administration of land related functions including acquisitions, divestments, farmouts, term assignments, AFEs, and overall management of the company's operated and non-operated assets located in Texas, Oklahoma, and New Mexico. This position requires a detail and results-oriented self-starter with strong analytical, communication, and negotiation skills. This individual will possess the ability to work both independently and as part of a team and will report directly to the Vice President of Land.

This Landman role is a new in-house position which has resulted from ongoing growth of Falconer Energy. This position represents a great career opportunity for the right individual who wants to contribute to the continued success of an evolving Company in the Oil & Gas Industry.

The Landman position is **located in beautiful Tyler, Texas** in the Piney Woods. This location is very desirable due to the **high quality of life**, minimal commute time to work, and abundant recreational activities in the area. If you are contemplating a life style change from the congested city, Tyler provides a **great family-friendly alternative**. (www.tylertexas.com)

Position Responsibilities:

- Responsible for all aspects of land work within an assigned geographical area
- Negotiate and draft various Land agreements including without limitation Letter Agreements, Assignments, Curative Instruments, Farmout Agreements, Oil and Gas Leases, Surface Leases, Right-of-Way Agreements, Releases, Joint Operating Agreements, Unit Agreements and other agreements as needed for all land related transactions.
- Conduct title research based on company and public conveyance records and prepare supporting ownership/acreage reports as needed for land related transactions.

- Perform due diligence associated with acquisitions, divestments, farmout agreements, and other land related transactions.
- Review monthly obligation report and approve associated payments.
- Effectively communicate with and resolve issues between the Company and its surface and mineral/royalty owners.
- Coordinate and/or conduct research associated with operated and non-operated AFEs for workovers, recompletions, and plugging and abandonment. Ensure lease and/or landowner obligations associated with these operations are satisfied.
- Monitor and report spud dates, drilling and completion reports, and other obligations and activity associated with non-operated new drills.
- Review, request evaluation data, and coordinate with management in timely response to non-operated requests for consents to assign and waivers of preferential right to purchase.
- Interface and collaborate with various departments within the Company including Division Order, Lease Records, Accounting, Engineering, Operations, Production, Marketing, and Geology.
- Communicate and work with organizations and entities outside of the company including contract brokers, attorneys, state and federal regulatory agencies, and other oil and gas companies.
- Work directly with Vice President in identifying, prioritizing, and implementing departmental projects and objectives.
- Represent the Company at closings and other industry related gatherings.
- Assist with special projects, as assigned.

Required Qualifications:

- Land Management Degree or equivalent experience with CPL preferred.
- Eight (8) plus+ years of experience in land related functions including negotiation and preparation of routine oil and gas instruments generated by the Land department.
- Prior in-house administrative land experience strongly preferred.
- Land experience in company's area of operations preferred, but not mandatory.
- Knowledge of title analysis, division order, land and lease records, joint operating agreement and state and federal regulatory requirements pertinent to land functions.
- Ability to analyze, compile, and maintain confidentiality of sensitive and complex data.
- Demonstrated ability to exercise sound judgment combined with proven track record of making good business/economic decisions.
- Good communication, interpersonal, and problem-solving skills, and ability to interact effectively with diverse individuals and teams. Well-developed written communication skills.
- Demonstrated project management skills to obtain company objectives.

- Ability to work in a fast-paced team environment.
- Ability to mentor and provide support in development of other land department employees.
- Prefer experience with Microsoft Office Suite (including Word and Excel), W Energy Software, Enverus/Drilling Info website, State and Federal regulatory agency websites (in company area of operations).
- U.S. Citizen or already have the right to work in the United States for any employer without sponsorship.

Attractive compensation and benefits package for qualified candidates.

For consideration, please email resume to Human Resources at careers@faulenergy.com.

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